

## Thelma Ferguson

### Vice Chair, JPMorgan Chase Commercial Banking

Thelma Ferguson is Vice Chair of JPMorgan Chase Commercial Banking (CB). She serves as a trusted advisor to clients and colleagues, building key client relationships from coast to coast, developing talent and promoting women's initiatives. Thelma also spearheads Commercial Banking's efforts to advance the diverse, women and veteran owned businesses that make our communities and economy vibrant.

Previously, Thelma was the Northeast Segment Head for Middle Market Banking & Specialized Industries, responsible for serving core industries with sales between \$20 and \$500 million. She was responsible for hiring, talent development and the initial buildout of the eastern seaboard ranging from Maine to South Carolina. The Northeast territory is comprised of five regions covering Maine through New Jersey as well as Pennsylvania.

Thelma has been with the firm for the past 24 years. Her career has spanned a wide range of positions within Commercial Banking, including the management of hedge funds, financial institutions and commercial industrial companies, government and not-for-profit entities. Prior to her current role, Thelma served as Market Manager for the Metro New York market. Before joining the New York headquarters, Thelma was President of the Kentucky, Southern Indiana, and Tennessee markets. A native Tennessean, Thelma received her B.A. and M.S.P. degrees from the University of Tennessee in Knoxville. She is Series 79, Series 63, and Series 24 licensed.

Thelma sits on the Middle Market Banking & Specialized Industries Executive Committee and partners extensively with the Commercial Bank's Black Leadership Forum, and the Firm's Advancing Black Pathways and Women on the Move (WOTM) Executive Committees developing an integrated diversity strategy. Externally, Thelma serves as Chair of the New York Bankers Association, sits on the board of directors of the New York City Ballet, and is a member of the Executive Leadership Council, a national organization comprised of senior African-American executives in Fortune 500 companies. In 2022, Thelma was recognized as one of the Top 10 Women of Influence by the New York Business Journal. Thelma and her husband, Richard, have a daughter, Sydney, and reside in Bedford, NY.

